#### Welcome! We will begin at 3 p.m. ET.

There will be no sound until we begin the webinar.

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# Assurex Global in Numbers







\$46B Annual Premium



\$4.9B Annual Revenue



730+ Partner Offices



**Countries** 





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= Assurex Global territories

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Assurex Global is an exclusive partnership of the most prominent independent insurance agents, brokers, and technical specialists in the world.

#### **Taxation Of Benefits**

- Default rule
  - Anything of value provided by an employer to an employee is taxable unless there is a specific provision in the tax code that makes it tax free.
- Generally, if a benefit is tax-free, it is not subject to either state or federal income taxes or FICA taxes but there are exceptions, e.g.
  - Adoption assistance is not subject to income taxes but is subject to FICA taxes
  - HSA contributions are subject to state income taxes in California and New Jersey
- Three issues when discussing taxation of benefits.

Are employer contributions tax-free or taxable?

Are employee contributions tax-free (pretax) or taxable (after tax)?

Are benefit payments tax-free or taxable?

Special case: life insurance.



**Employer Contributions** 

Tax-free <sup>1</sup>

Employee Contributions

Tax-free / pretax<sup>2</sup>

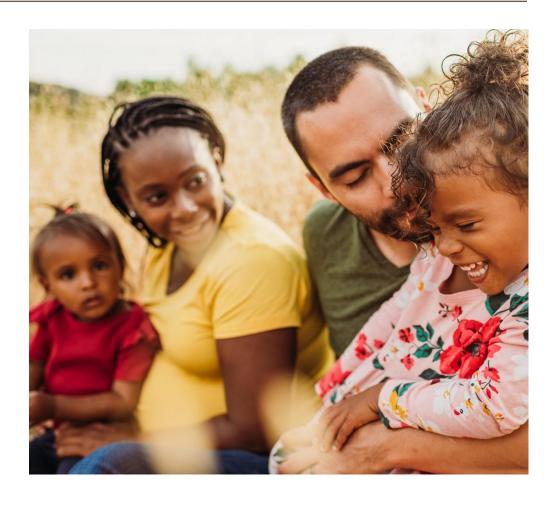
Benefits

Tax-free <sup>3</sup>





- Coverage is tax free for:
  - Current and former employees;
  - Spouses;
  - Children under age 27 as of the last day of the year;
  - Tax dependents



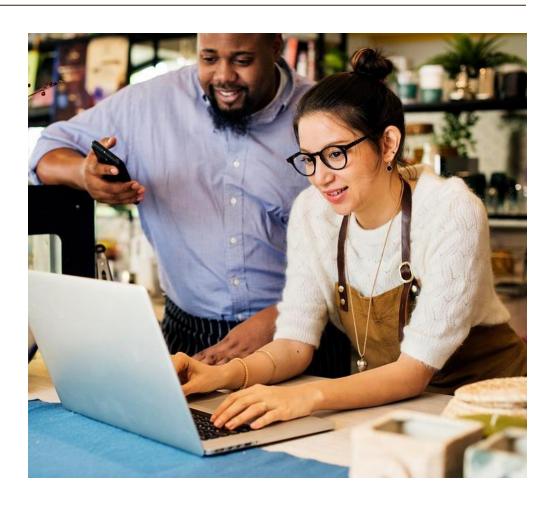




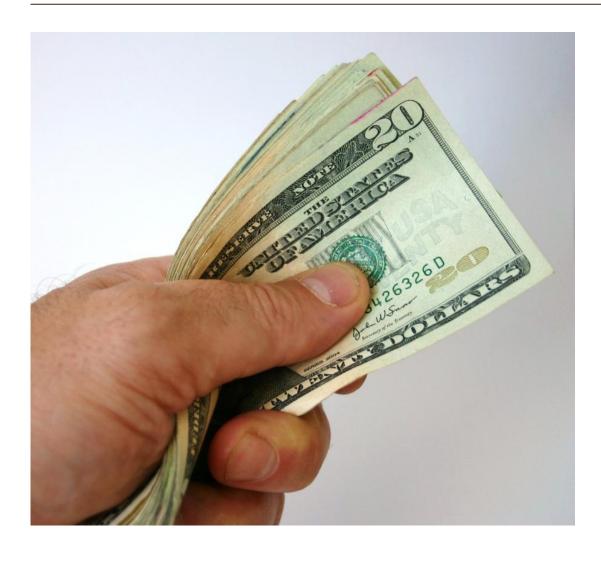
- Coverage is not tax free for:
  - Independent contractors, board members, other non-employee workers
  - Domestic partners and children who are not employee's tax dependents
  - Children over age 27 who are not employee's tax dependent, e.g. disabled adult children
  - Ex-spouses
- For these individuals:
  - Value of coverage paid by employer must be reported as taxable income to the employee/ worker (imputed income)
  - Portion of coverage paid by employee / worker must be paid after tax.
    - Alternatively employee (not nonemployee workers) can pay dependent premium pretax but full value of coverage must be reported as imputed income.



- Owners & Family Members
  - Sole proprietors, partners in a partnership, members of LLC taxed as a partnership, 2%+ S-corp owners cannot participate in cafeteria plan
    - Any medical, dental and vision premium must be paid after tax.
  - Spouse, children, parents, and grandparents of 2%+S-corp owner also cannot participate in cafeteria plan.
    - If employees, these individuals must also pay medical, dental and vision premiums after tax.







- If plan is self-funded (including level funded plans) §105(h) nondiscrimination rules apply.
- If plan favors highly compensated individuals (HCI), some or all of the benefits may be taxable
  - o HCI:
    - Five highest paid officers.
    - 10%+ shareholder
    - Highest paid 25% of all employees
  - Examples:
    - Non-HCIs cannot participate in plan
    - HCIs pay less for coverage
    - HCIs receive better benefits, e.g. lower deductible or max OOP



#### HRA

**Employer Contributions** 

Tax-free <sup>1</sup>

**Employee Contributions** 

N/A

Benefits

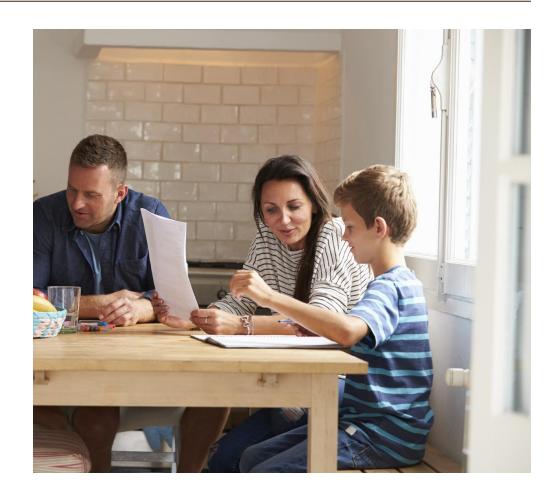
Tax-free <sup>2</sup>

<sup>1</sup> Slide 9,10 <sup>2</sup> Slide 9,10



#### HRA

- Coverage is tax free for same groups as medical, dental and vision (see slide 4).
  - Domestic partners and their children can participate in HRA but value of coverage must be reported as taxable income if they are not tax dependents.
  - Unclear if other individuals can participate in HRA if they are taxed or must simply be excluded from the plan





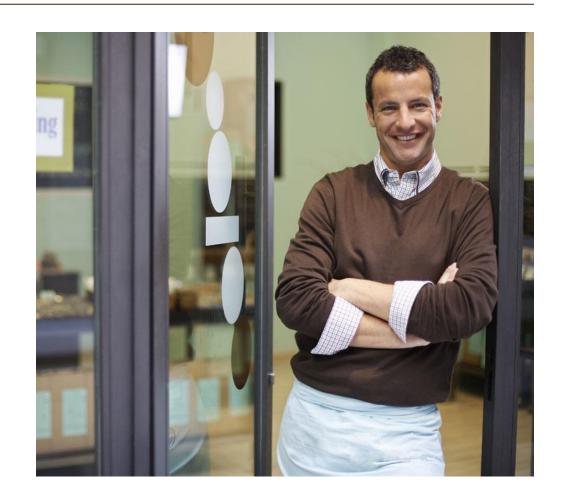
#### HRA

#### Owners

- Sole proprietors; partners in a partnership; members in LLC taxed as a partnership; 2%+ S-corp owners; and spouse, children, parents, and grandparents of 2%+S-corp owner cannot participate in HRA
- Unclear if these individuals can participate if they are taxed on the value of the benefit.

#### Non-discrimination

- HRAs are self-funded plans so §105(h) nondiscrimination rules apply
- HCIs are taxed on value of excess benefit under HRA, e.g. larger HRA contributions.





**Employer Contributions** 

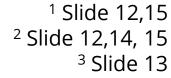
Tax-free <sup>1</sup>

**Employee Contributions** 

Tax-free <sup>2</sup>

Benefits

Tax-free <sup>3</sup>





- Employer and employee payroll contributions to HSA are tax-free as long as it is reasonable for the employer to believe the employee is entitled to tax-free contributions at the time the contribution is made.
  - Enrolled in QHDHP
  - Not enrolled in non-HDHP coverage, e.g. Medicare, general purpose Health FSA
  - Contributions have not exceeded annual contribution limit
- Employer only required to monitor coverage and contributions through its own plans, not outside coverage or contributions
- Contributions in excess of maximum contribution limit are subject to income taxes and excise taxes.
  - Excise taxes can be avoided if excess is removed by April 15 of the following year
  - Maximum contribution limit may be prorated if employee is not HSA eligible the entire year







- Distributions from HSA are tax-free if used to pay:
  - Eligible medical expenses (IRC §213(d))
  - Employee, spouse, and tax dependents
  - Note: Medical expenses of adult children, domestic partners, and their children who are not tax dependents are not tax-free
- Distributions not used to pay for eligible medical expenses are subject to income taxes and a 20% penalty
  - Penalty no longer applies once account holder reaches age 65, but must still pay income taxes on nonmedical distributions



#### Owners

- Sole proprietors; partners in a partnership; members in LLC taxed as a partnership; 2%+ Scorp owners; and spouse, children, parents, and grandparents of 2%+S-corp owner cannot make or receive pretax payroll contributions to an HSA
- They can make after tax contributions then take a tax deduction at the end of the year.





Employer Contributions

Tax-free <sup>1</sup>

Employee Contributions

Tax-free <sup>2</sup>

Benefits

Tax-free <sup>3</sup>

Slide 16
 Slide 17
 Slide 18, 19



- Most employers do not contribute to Health FSA or DCAP. If they do:
  - Employer health FSA contributions must not exceed \$500 per year but do not count against employee's annual FSA contribution limit
  - Employer DCAP contributions will count against \$5000 annual DCAP contribution limit
- Employee contributions
  - Health FSA cannot exceed \$3,300 (2025)
  - DCAP cannot exceed \$5000 (split between spouses)





#### Health FSA

 Medical expenses of current and former employees; spouses; children under age 27 as of the last day of the year; and tax dependents.

#### DCAP

 Day care expenses for qualified individual incurred to allow employee and spouse to be gainfully employed.



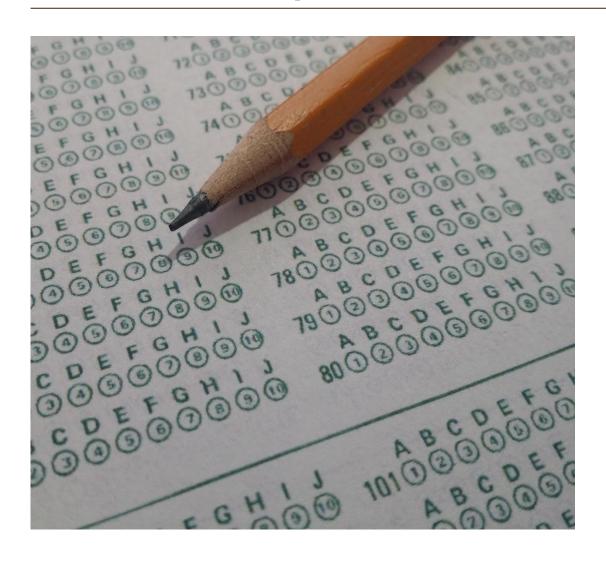




#### Owners

 Sole proprietors; partners in a partnership; members in LLC taxed as a partnership; 2%+ S-corp owners; and spouse, children, parents, and grandparents of 2%+S-corp owner cannot make or receive Health FSA or DCAP contributions





#### Nondiscrimination

- Health FSA (§105(h)) and DCAP (§129) subject to nondiscrimination testing. Also subject to overall §125 cafeteria plan nondiscrimination testing.
- Multiple tests under each tax code section
- Definition of key / highly compensated different under each test.
- If any of the tests are failed HCI / key employees will lose some or all of the tax benefit of the Health FSA / DCAP.
  - Portion of their pretax contributions will have to be converted to taxable income.



#### **Employee Life Insurance**

**Employer Contributions** 

Tax-free <sup>1</sup>

**Employee Contributions** 

Can pretax but not recommended <sup>2</sup>

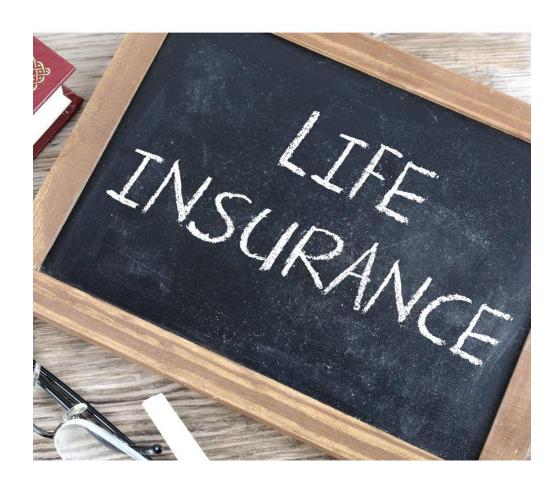
Benefits

Tax-free



#### **Employee Life Insurance**

- First \$50,000 of employer carried life insurance can be provided tax free.
  - Amounts in excess of \$50,000 result in taxable imputed income based on Table 1 rates (see next slide)
  - Life insurance is "carried" by employer if i) employer pays premiums (including employee pretax premiums); or ii) premiums straddle the Table I rates, i.e. at least one employee's premium is higher than Table I rates and at least one employee's premium is less than Table I rates.





### Employee Life Insurance – Table I Rates

Age bracket	Monthly Cost per \$1,000
Under 25	\$0.05
25 to 29	0.06
30 to 34	0.08
35 to 39	0.09
40 to 44	0.10
45 to 49	0.15
50 to 54	0.23
55 to 59	0.43
60 to 64	0.66
65 to 69	1.27
70 and above	2.06



### **Employee Life Insurance**

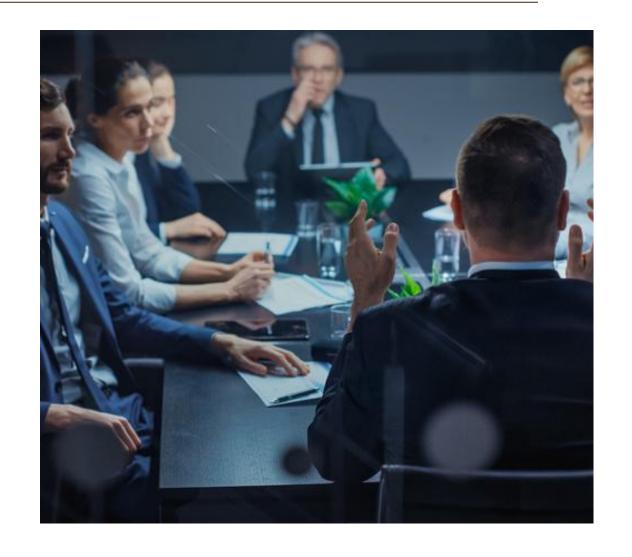


- If employee pays voluntary life insurance premiums pretax, policy will be carried by employer and count towards \$50,000 in tax free coverage.
  - E.g. Employer provides \$50,000 in employer paid basic life. 50 yr old employee purchases additional \$100,000 voluntary life.
  - Voluntary life premiums paid after tax – no taxable life insurance, \$0 imputed income
  - Voluntary life premiums paid pretax - \$100,000 in taxable life insurance, \$23 / month imputed income



#### **Employee Life Insurance**

- Nondiscrimination.
  - If key employees receive discriminatory benefit, they lose tax break on first \$50,000 of coverage.
    - Officer w/ compensation in excess of \$230,000 (2025)
    - More than 5% owner
    - More than 1% owner w/ compensation in excess of \$150,000
  - Employer providers \$50,000 basic life to employees; \$250,000 basic life to executives, all of whom earn more than \$230,000
    - Taxable life insurance = \$250,000





#### Dependent Life Insurance

**Employer Contributions** 

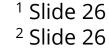
Tax-free <sup>1</sup>

**Employee Contributions** 

Taxable/post-tax <sup>2</sup>

Benefits

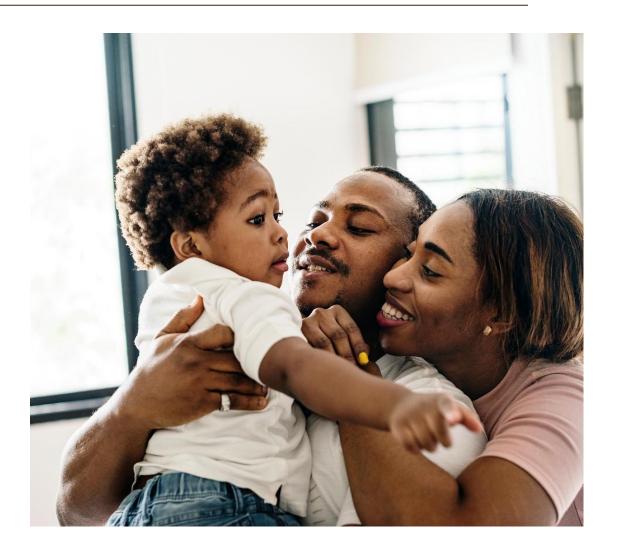
Tax-free





#### Dependent Life Insurance

- \$2000 in employer paid life insurance can be provided tax free
  - If employer providers more than \$2000 in coverage, entire coverage amount results in taxable imputed income, not just amounts above \$2000
- Dependent life insurance premiums cannot be paid pretax.





### **Short & Long Term Disability**

**Employer Contributions** 

Tax-free but can be paid as taxable income

Employee Contributions

Can pretax but not recommended

Benefits

Varies <sup>1</sup>



### **Short & Long Term Disability**

- Disability premiums taxed
  - Disability benefits tax free
- Disability premiums not taxed
  - Disability benefits taxed
- Disability premiums in a given plan year are a mix of taxed and not taxed
  - Pro rata amount of disability benefit taxed based on three-year look back of amount of taxed and not taxed premiums.
- Self-funded disability benefits are generally taxable
  - Subject to special rules if employee contributions are required.





#### **Short & Long Term Disability**



- Employer premiums can be reported as taxable wages and taxes withheld to make benefits tax free ("gross up").
- Employee premiums can be paid pretax but generally do not recommend it to avoid taxable benefits
- Disability carrier needs to know if premiums are taxed or not to properly administer tax on benefits
- Withholding and paying payroll taxes on disability benefits is complex and may involve carrier, employer or both.
  - See IRS Publication 15A, 6. Sick Pay Reporting



#### Indemnity Plans (Hospital, Cancer, AD&D, etc.)

Employer Contributions

Tax-free but can be paid as taxable income

**Employee Contributions** 

Can pretax but not recommended

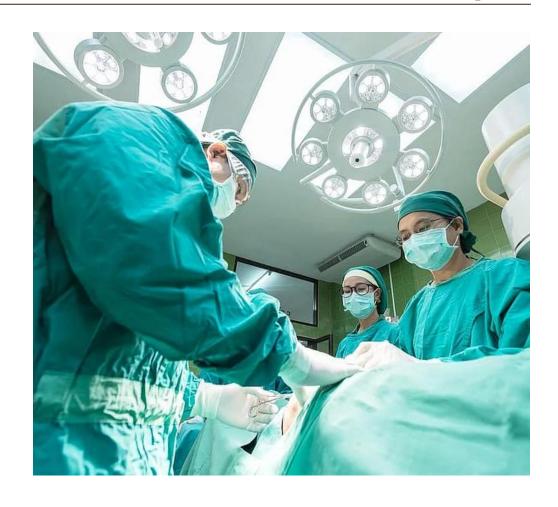
Benefits

Varies <sup>1</sup>



#### Indemnity Plans (Hospital, Cancer, AD&D, etc.)

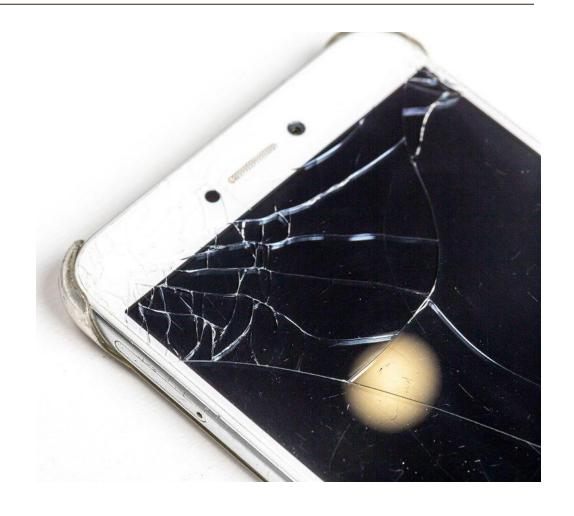
- Premiums taxed
  - Benefits tax free
- Premiums not taxed
  - Benefits taxed to the extent they exceed actual out of pocket medical costs
  - Currently no procedures for carrier or employer to report or withhold taxes on benefits
  - Employees must report and pay any such taxes on their own





#### Indemnity Plans (Hospital, Cancer, AD&D, etc.)

- Wellness Tax Schemes
  - Take different forms but often rely on indemnity plans.
  - Basic structure
    - Employees pay large monthly pretax premiums (~\$1000)
    - Employee completes various health related activities, often nothing more than wellness coaching with a dietitian or nurse for which they are paid amount close to premiums supposedly tax free.
    - Net effect is significant reduction in taxable income and increase in take home pay.
  - IRS has stated repeatedly these schemes do not work – back end payments are not, in fact, tax free and result in taxable income.





#### **Other Benefits**

- Tax free
  - Qualified transportation plans
  - Long term care (but not employee premiums)
  - Adoption assistance (but subject to FICA taxes)
  - Educational assistance (up to \$5,250)
- Taxable
  - Cash and cash equivalents (e.g. gift cards)
  - Wellness rewards (unless otherwise tax free, e.g. HSA / HRA contributions)
  - Lifestyle Accounts





# Questions



#### Webinar Wrap-Up

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